



Kazi Zafar

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01987973105
23/03/1997

Objective

I am currently looking for a full time position in an environment that offers a greater challenge, increased benefits for my family, and the opportunity to help the company advance efficiently and productively.

Experience

Techmart BPO

Customer Service Representative

01/03/2017 - 30/07/2017

I used to Sell air duct cleaning services to the USA Home owners and used to follow up with potential customers.

Techmart BPO

Team Leader

30/07/2017 - 20/05/2019

I used to take calls and do coldcalling . Then closed sales for peoples and I used to take Transfer and whole floors production was on me.

Creative It

Team Leader

01/09/2019 - 30/02/2020

In this Company, I used to take orders by targeting clients in Europe and London about photo editing. Then I used to take calls for Merchant Cash Advance as well.

Global Softel inc

Sales Manager

15/03/2020 - 30/11/2020

I used to collect docs from a merchant who needs a Business funding and I was responsible for company sales production.

Commercial Lending USA

Loan Processing Manager

05/12/2020 - RUNNING

I assemble files of a merchant and taking a document sign, then after underwriting, I submit it to lenders and collect the approval then getting back to the customers and close the loan .

Education

City University

2022

Bachelor In English - 3.69

Skills

Loan File Underwriting Loan Processing Loan Closing Mca specialist Telemarketing Social media management B2C & B2B management Customer service Counseling Exel, PowerPoint,Word Operating Crm & Live dialer Cold Calling Quality Control

Projects

Air Duct

Selling and appointment setting for technicians to work on a house air Duct cleaning

Merchant Cash Advance

Helping merchant to get a funding or Mortgage and sell the loan offer . Processing

Telehealth

Have to call the listed doctor and approach them to feature in our website

Australian Victoria Led Program

Used to call Australian people's and offer them a led lighting deal and sign up for the work

Reference

Abdullahel Kafy - Ceo

Techmart BPO

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Language

English

Bangla

Hindi